VENTURE PITCH DECK

Meet Ely Agent

The silent, zero-latency desktop overlay assisting enterprise sales teams with real-time objection handling and automated CRM scorecards. Engineered with Agora & OpenAI Realtime.

The Live Call Vulnerability

The Performance Freeze

During active conversations, representatives experience cognitive overload. Facing sudden price or competitor objections, they stumble, hesitate, or use unvetted playbook scripts, directly losing transactions.

Feedback Arrives Too Late

Conversational intelligence solutions (like Gong or Chorus) function exclusively post-call. They report *why* a customer walked away hours after the transaction has failed, rather than guiding execution live.

The Always-On Solution

Seamless Desktop Overlay

Ely Agent functions as a transparent, mouse-ignoring utility overlay sitting above Zoom, Teams, or browser-based dialers. No switching tabs, zero workflow disruption.

Sub-Second Whispers: It continuously captures audio streams, analyzes buyer intent, and displays actionable playbooks in the representative's peripheral vision immediately.



Dual Voice Paths

1. Direct Coaching

Routes single-speaker local audio streams directly to the OpenAI Realtime API using secure client WebRTC channels. Optimized for sub-second, ultra-low latency response cycles.

2. Production Agora Bot

Injects a silent AI participant into enterprise Agora RTC voice rooms. Captures dual-speaker dialogue, diarizing the customer and agent in real time.

Watch Ely Agent Live

Active Whisper Intelligence



Structured Playbook Delivery

Objections are immediately cataloged by threat severity and translated into structured cards inside the overlay:

- **Whisper:** Internal strategic insights on customer sentiment.
- **Say This:** Direct verbatim playbook scripts for instant reading.
- **Next Action:** Guidance to transition to the closing structure.

THANK YOU FOR LISTENING